

NIO Launched Mid-Large SUV ES7 WB Gearbox Inside 蔚来中大型SUV蔚来ES7全球首发 蔚邦提供变速箱

On June 15, 2022, NIO held a Product Launch Event which premiered the ES7, a smart electric mid-large SUV, and the 2022 ES8, ES6, and EC6. All vehicles are equipped with WB G2.9 Gearbox.

WB gearbox has been widely recognized by customers for its excellent performance and stable market application. This time, with the release of ES7, WB still provided a satisfactory answer to the market with excellent performance.

NIO ES7's exterior showcases NIO's latest design language with reductive lines and powerful proportions. It is also the first SUV application of the "Design for AD" ethos.



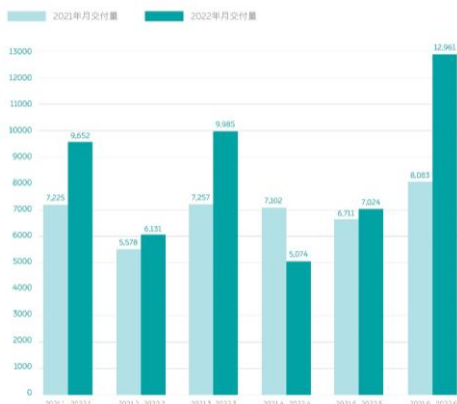
6月15日，蔚来2022产品发布会在线上举行。备受瞩目的蔚来智能电动中大型SUV ES7全球首发。ES7是蔚来NT2第二代技术平台的首款SUV，车辆全系搭载蔚邦G2.9变速箱。

蔚邦变速箱一直以卓越的性能，和稳定的市场应用背书，获得客户的广泛认可。这次ES7的发布，蔚邦依旧以卓越的表现给市场献上了一份满意的答卷。

外观设计上，蔚来ES7应用了蔚来全新设计语言，简洁利落，充满力量，并首次将Design for AD的理念融入SUV。ES7的车窗线、侧裙肌肉线的设计富有弹射感，搭配运动式前保、主动式进气格栅、前扰流器造型，和能量感十足的AirWing 飞翼尾灯显现了蔚来的高性能基因，塑造出浓厚的运动感。

NIO Inc. Provides June and Second Quarter 2022 Delivery Update

- NIO delivered 12,961 vehicles in June 2022, increasing by 60.3% year-over-year
- NIO delivered 25,059 vehicles in the three months ended June 2022, increasing by 14.4% year-over-year
- Cumulative deliveries of NIO vehicles reached 217,897 as of June 30, 2022



- 蔚来公布2022年6月交付量，共交付新车12,961台，同比增长60.3%，创月度交付量新高。
- 2022年第二季度蔚来累计交付新车25,059台，同比增长14.4%，连续9个季度同比正增长，超2022年二季度交付指引。
- 2022年1-6月，蔚来交付新车50,827台，同比增长21.1%。蔚来车辆累计已交付217,897台。

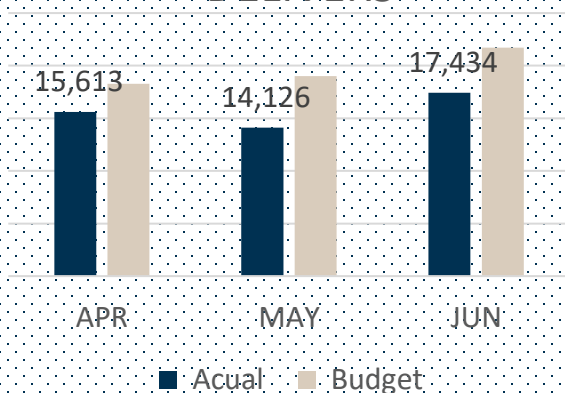
P&L Jun 六月业绩分享

Delivers/交付

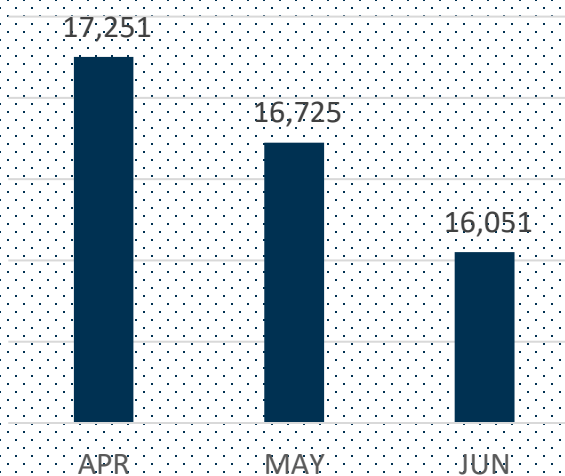
17434 sets were actually sold in June, 20% lower than the planned number. Compared with last month, sales increased by 23% and 56% year-on-year.

6月实际销售17434台，比计划数低20%。与上月相比销售上升23%同比上升56%。

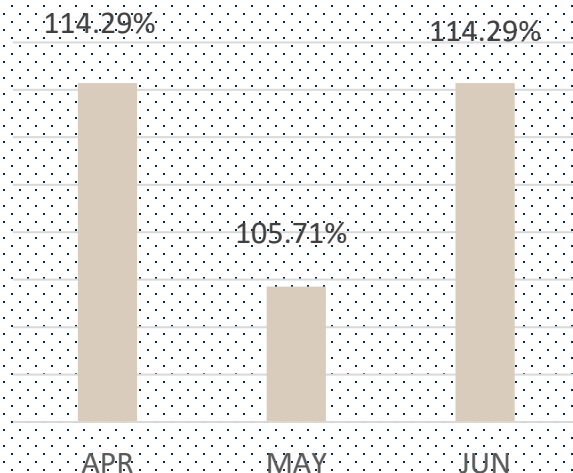
DELIVERS



OUTPUTS



ACTUAL/TARGET



Outputs/产量

Due to the large inventory in May, the production in June decreased compared with the previous month.

因五月份库存量较多，所以六月份生产量与上月相比有所减少。

EBIT VS Target/利润目标

Sales picked up in June, revenue increased, and EBIT increased.

六月份销量回升，收入增加，EBIT增加。

Ma+ Sample Assembled Ma+样件顺利装配

In June, the Ma+ product of Weibang's first OTS prototype was successfully assembled. During the assembly process, all departments worked together and actively cooperated, and the assembly work was successfully completed. Ma+ sample with parking mechanism is the first transmission with parking function developed by Weibang. The smooth assembly of Ma+ products laid a solid foundation for further new product development.



6月，蔚邦首台OTS 样件 Ma+产品顺利装配完成。装配过程中，各部门共同协作，积极配合，装配工作得以顺利完成。Ma+样件加装驻车机构，是蔚邦开发的首台具有驻车功能的变速箱。Ma+产品的顺利装配，为后续进一步的新品开发打下坚实的基础。

(编辑 杨微 Edit by Wei.Yang)

Start A Career With Essence,Win Through High Quality 以精立业，以质取胜

In order to ensure product quality and delivery and continuously improve customer satisfaction, Weibang has continued to carry out quality improvement actions recently. In order to solve the alarm of gasket selection in the production process of g2.9 products, Weibang quality department, together with R & D, equipment and other departments, conducted an in-depth analysis of the causes of the alarm, successfully solved the process problem by improving the shell size, and provided favorable support for improving the process quality and ensuring product delivery. Subsequently, the quality department of Weibang will continue to improve the quality of on-site processes and provide strong quality support for the high-quality development of Weibang.



为保证产品质量与交付，持续提升客户满意，蔚邦近期持续开展质量提升行动。为解决G2.9产品生产过程中，选垫片报警情况，蔚邦质量部会同研发、设备等部门，对出现报警原因进行深入分析，通过改善壳体尺寸，成功解决该过程问题，为提升过程质量，保障产品交付，提供有利支撑。

后续蔚邦质量部将持续提升现场过程质量，为蔚邦高质量发展提供强有力质量支撑。

Emergency Rehearsal In Safety Production Month



In June, as the "Safe Production Month" set up by the State Council, the Weibang team practiced the idea of "safety first", organized and carried out the "emergency drill for on-site disposal of electric shock". Under the

蔚邦安全生产月：触电应急演练

instruction of General Commander sun, the on-site command Yu Wei and professional team leader Yang Kang quickly carried out the emergency drill. Through this drill, the self rescue and rescue skills for dealing with electric shock safety accidents have been strengthened, providing a solid guarantee for future work.

6月作为国务院设立的“安全生产月”，蔚邦团队践行“安全第一”的思想，组织开展“触电现场处置应急演练”，在总指挥孙总的指示下，现场指挥俞薇和专业队长杨康迅速展开应急演练。

通过此次演练，强化了应对触电安全事故的自救和抢险技能，进一步普及了触电事故救援知识，更加清楚和明确了触电事故发生后的应急处置程序，有效提升了员工处置触电事故的应对能力，为今后工作提供坚实保障。

(编辑 李文伟 Edit by Augus.Li)

Contingency Supply Of WEIBANG 蔚邦保供行动

In the first half of 2022, the epidemic broke out in many places. Wei Bang's management held a mobilization meeting for emergency supply guarantee. President Sun stressed that as a close partner of Wei Lai, Wei Bang has the responsibility and obligation to ensure the stable supply of our transmissions.

At present, the epidemic situation is getting better, and the car market is gradually on the right track, but the close cooperation with Weilai in special periods to ensure the supply of three electricity for the whole vehicle day and night is still worth remembering, and it encourages our follow-up actions.

2022年上半年，疫情多点爆发。蔚邦管理层召开了紧急保供的动员会议，孙总强调作为蔚来的紧密合作伙伴，蔚邦有责任和义务确保我们的变速箱的稳定供应。

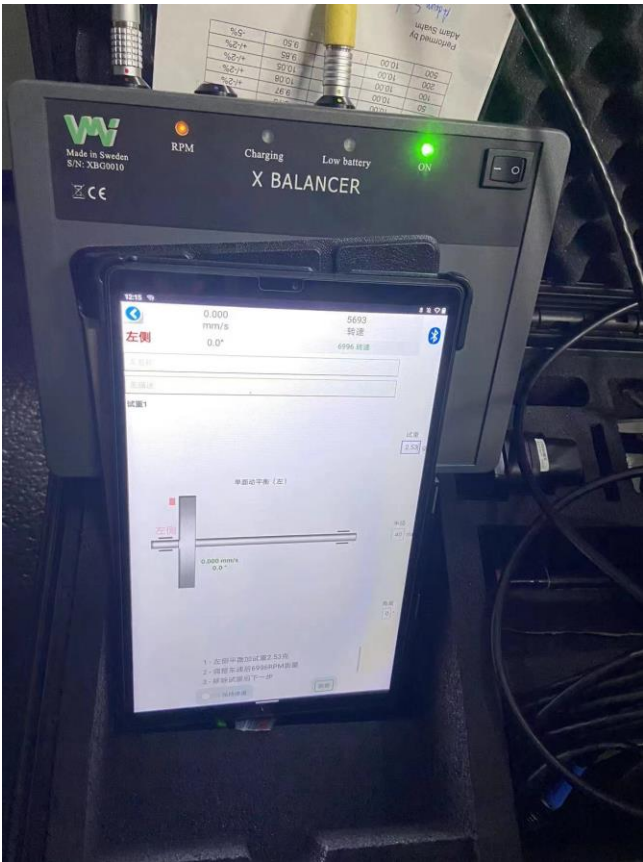
眼下，疫情形势趋好，车市也渐渐走上正轨，但在特殊时期和蔚来的紧密配合，确保整车三电供应的日日夜夜，仍然值得铭记，并激励者我们的后续行动。



For better bench testing capability, WB decided to conduct more comprehensive tracking and testing on the production line test bench to ensure that the bench is in good running condition. Therefore, the equipment department plans to purchase dynamic balance instruments imported from Sweden, which can meet the needs of measurement, analysis, assistance in commissioning and other functions. Recently, the equipment department also invited professional manufacturers to the company for on-site communication, explanation and training. Through this exchange, the knowledge of the company's technical team in dynamic balance analysis and processing has been improved, which further consolidated the foundation for better product quality control.

为了追求更好的台架测试能力，公司决定对产线测试台架进行更全面的跟踪检测，保证台架处于良好的运行状态。为此设备部计划采购瑞典进口动平衡仪器，可满足测量、分析、协助调试等多种功能的需求。近期设备部也邀请到了专业厂家到公司来现场沟通及讲解培训，通过此次交流，公司技术团队在动平衡分析处理相关方面的知识有了进步提升，为更好的产品质量控制进一步夯实了基础。

(编辑 李雷 Edit by Lei.Li)



蔚邦大学6月课程-4M变更

Fu Xuejin, an NVH expert from the quality department, conducted 4m change training for everyone in June. 4m is the most basic factor in the production process. If these four factors are stable, the final product is also constant. But this is only an ideal state. In reality, people, machines, materials and methods are often changing. 4m change management is to control these changes to make the results change within the allowable range.

质量部NVH专家符学进在6月为大家进行4M变更培训。4M是生产过程中最基本的要素，如果这四个要素是稳定的，那么最终生产出来的产品也是恒定的。但这只是一个理想的状态，现实中，人员、机器、材料、方法经常在变化，4M变更管理就是通过控制这些变化，使结果在允许的范围内变动。

4M Change Training

